



AGENDA – ANNUAL GENERAL MEETING (AGM) 2017

Friday, 19 May 2017 2pm, Manning Clark Theatre 5

Item 1: Meeting Opens and Apologies

1.1 Acknowledgement of Country

I wish to acknowledge the Traditional Custodians of the land we are meeting on, the Ngunnawal and Ngambri peoples. I wish to acknowledge and respect their continuing culture and the contribution they make to the life of this city and this region. I would also like to acknowledge and welcome other Aboriginal and Torres Strait Islander people who may be attending today's event.

1.2 Apologies

- Winson Widarto
- Robyn Lewis
- Tanika Sibal
- Holly Zhang

Item 2: Minutes from the Previous Meeting

Motion: “that the minutes from the previous meeting be accepted”

Moved: Nick Yan

Seconded: James Connolly

Status: Passed

Item 3: Executive Reports

3.1 President's report (J. Connolly) [Reference A]

- Thank you for coming to the AGM.
- Taken as read.
- Association grown ins eiz since last year, slowed down not as alrge increase in SSAF pool as previous years, beyond that sought to expand welfare arm, advocacy arm is the focus f this exec, social

program large and mre dynamic with more events and cater to more diverse groups

Questions

Q: List of vendors of Pop Up Village were realised this morning, will there be a chance to give feedback to this list of vendors?

A: Open to feedback as on tenancy panel, and happy to pass it on.

Motion: “that the President’s report be accepted”

Moved: Em Roberts

Seconded: Marcus Dahl

Status: Passed

3.2 Treasurer’s report (H. Feng) [Reference B]

- Hope you enjoyed R&A pizzas
- Largely as read.
- SSAF bid 2017; healthy 6% increase in SSAF funding good to ensure we achieve goals and for financial position of ANUSA
- Net profit more than 800k, recently received SSAF allowment, 70% entire SSAF funding pool
- Going well, not overspending
- Under expenditure for items such as clubs council, fix that up for next semester

Questions

Q: Re:increased expenditure with changes to Union Court, will facilities be compromised?

A: The whole SSAF bid happened last year, we took and take union court redevelopment into consideration and will take that into account next year.

Motion: “that the Treasurer’s report be accepted”

Moved: Matthew Faltnas

Seconded: Georgia Dee

Status: Passed

Item 4: Elections

4.1 Election of Financial Review Committee (up to 3)

Edward Smyth:

“Hi, my name is Edward Smyth and I am in my first year of a mathematical sciences and economics double degree. This is just a quick email to express my interest in becoming a member of the financial review committee. I am currently serving as training officer of the ANU Sailing Club and spend way to much of my free time playing bass guitar. I am curious to learn more about financial reporting and to become a more active member of the ANU community.”

Nomination from floor; Joel Baker

Results

Edward Smyth; elected

Abstentions Nick, Tom, Undju

Joel Baker; elected

Item 5: Discussion Items/Motions on Notice

5.1 Motion: "That the duly audited Annual Financial Statement be accepted"

Moved: Harry Feng

Seconded: James Connolly

Status: Passed

[See Attached Annual Financial Statement for supporting documentation for Motion1]

Mover (Harry Feng)

- According to Association Act, ANUSA needs to produce the audit, this needs to be audited by third party which we did
- Series of FS are true and fair for financial position of ANUSA and complying with standards
- And shareholders are producing true and fair view of financial situation of ANUSA and if we are on time
- Confident say we are in a very healthy position

Seconded (James Connolly)

- The only outstanding liability requirement, outstanding SAAF not spent,
 - Entered into agreement unpaid SSAF put back goes back into university
 - Will be regular feature of audit for future years
-

[Chair passes the chair to Julia Beard. Chair's nomination was not subject to dissent.]

5.2 Motion: "That the Association amend the Electoral Regulations section 2.5.1 to add the following:

"*For the duration of the Union Court Redevelopment project, "Melville Hall Student Space" shall be substituted for "Union Court precinct" until Union Court is operational for day to day activities. Should this occur, "Melville Hall Student Space" shall revert to "Union Court precinct" and this clause will cease to have affect.

Therefore section 2.5.1 shall read:

On each of the four Teaching Days upon which the Annual Elections are held, at least 5 hours of polling must be conducted in the Union Court precinct*. The Returning Officer or their nominee must ensure procedures are in place to enable ordinary members of the Association to cast their vote in the Union Court precinct at these times.

*For the duration of the Union Court Redevelopment project, “Melville Hall Student Space” shall be substituted for “Union Court precinct” until the completion of the Union Court Redevelopment or the Pop-up Village is demolished, whichever most convenient. Should this occur, “Melville Hall Student Space” shall revert to “Union Court precinct” and this clause will cease to have affect.”

Moved: Kat Reed
Seconded: James Connolly
Status: Passed

- Substitute Melville Hall for Union Court
- What we know is that Melville hall will be a student space and the back of the hall will be offices
- Basically, this amendment basically means future gensec can delete this and doesn't need to go to a meeting to change location

Questions
CHECK VIDEO

5.3 Motion: “That the Association repeal the existing Schedule B - Exclusion Zones in the Electoral Regulations, and move to adopt the proposed new Schedule B as presented in Appendix 1.

Moved: Kat Reed
Seconded: James Connolly
Status: Passed

Questions
CHECK VIDEO

Item 5: Other Business

5.1 James Connolly's (ANUSA President) Motion

(insert motion here)

Moved: James Connolly
Seconded:
Status: Passed

Mover (James):

- SRC's are crazy, too long
- Role as committee and board of association

- Not too much clarity of gen rep role, said to hold exec to account, however this is not made clear in constitution
- Looking for exploration how gen reps hold exec to account, how to work in portfolios, greater clarity in that role
- Direct executive to formally explore those things
- Formal process student body to hold us to account on this, called up by students of the issues, like you to hold us to that

Questions

Q: Who can join the working group?

A: Open to anyone.

5.2 Friendly OGM 4

(insert motion here)

Moved:

Seconded:

Status: Passed

Mover ():

- Very long overdue
- Important to critically reflect on SRC and gen rep as quite ambiguous
- Students should be represented well

Questions

Q: Who will be leading the groups?

A: Gen Sec and President.

Q: Are they only open to exec only?

A: No. The exec drive/facilitate the meetings. They are publicly accessible to anyone.

5.3 Aji Sana (Disabilities Officer) Notice

Re: exams, you can apply for special considerations, exam deferrals. Contact sa.disabilities@anu.edu.au at any point or student assistance or access and inclusion for assistance – tell everyone!

Addition by Eleanor Kay (VP): I can support with academic appeals if you have any concerns as grades released sa.assistanc e or sa.vicepresident reach out if you need it.

Item 6: Meeting Close

The next general meeting of the Association is scheduled to be on Tuesday, 15 August 2017, location to be confirmed.

Expected Close of Meeting: 3.25pm

Released:

PRESIDENT'S REPORT

James Connolly

Executive Summary

1. Welcome to the 2017 AGM
2. Membership Solutions Limited (MSL)
3. Union Court Redevelopment
4. Department Honoraria/Stipend
5. ANUSA Staff, Representatives & Volunteers
6. Student Services Amenities Fee (SSAF)
7. Student Assistance Unit
8. Legal Service
9. Operational Plans
10. Projects

Further Information

1. Welcome

Welcome to the ANUSA Annual General Meeting for 2017 and thank you for participating in the governance of your student association. The year thus far has seen the Association have some great successes, some of which are outlined in my report. The key successes to note include;

- Receiving a guarantee from the ANU that there would be no exams on Sundays or public holidays and that classes would run 8am-6pm rather than from 8am-9pm as was previously considered.
- Formation of a dedicated student advocacy group to respond to developments in the Group of 8.
- Introduction of the Medical Emergency Grant.
- Formation of an ANUSA Mature Aged Students Committee.
- Year on year increases of the Association's SSAF Allocation.
- Many more...

Since the 2016 AGM the Association has had considerable success for which much of the credit is owed to the 2016 Executive. I would like to acknowledge Ben Gill, Clodagh O'Doherty, Sean Macdonald, Sam Duncan and Helena Hu whose work included addressing inequities in payment to office-bearers, reports into the Counselling Centre and EAPs, the Clubs Council, online elections and review of our financial policies.

As always, the remainder of the year looks to be exciting, though not without its challenges. Please get in touch with myself at sa.president@anu.edu.au if you have any questions or ideas regarding the Association.

2. Membership Solutions Limited (MSL)

Membership Solutions Limited (MSL) is an online platform that has the capacity to host websites, election, forms and communication networks. Previously ANUSA has

had a website on Wordpress, in-person elections and a clubs and societies network hosted on Orgsync. The website frequently crashed and had limited capacity to host huge amounts of content and Orgsync had limited success because of insufficient buy-in from the student body inhibiting the capacity of clubs to engage members. For these reasons ANUSA sought to engage MSL to have a better website and clubs platform. We successfully negotiated a data-sharing agreement with the ANU to ensure that there would be greater buy in from students that enabled ANUSA to tailor its communications strategy.

To note, I have signed a Supplementary Licence Agreement between ANUSA and MSL so that they will be our main online platform. The agreement cost ANUSA and PARSA \$93,712. There are delays in the club reimbursement function, SEEF and elections module as well as glitches in the website as the domain transfers from Wordpress to MSL. Temporary measures have been put in place to address these delays. The difficulty in communication with MSL is that they are London based affecting times in which we can communicate. I will continue to liaise with staff and MSL to see these matters rectified. We are working as hard as we can to address these delays and we appreciate the patience of the student body.

3. Union Court Redevelopment

The Union Court Redevelopment has consumed the attention and energy of the Association this year and will continue to do so for the duration of the 2017 office-bearers terms. ANUSA sits across the working groups and has representation on the Project Reference Group and Tenancy Selection Panel. This has not been without its difficulties. Office-bearers are rightly expected to respect commercial in-confidence but are also accountable to the concerns and frustrations of the student body. ANUSA has continued to represent the concerns and frustrations of students on the committees they sit on and advocated for a greater internal communications strategy. I note the importance of ANUSA having representation on these committees/panels/working groups even where it requires that information not be disclosed. These bodies are an important avenue to give voice to the concerns of students.

Owing to ANUSA and PARSA's ongoing frustration with the lack of an internal communications strategy on the part of the university concerning the Union Court redevelopment both Associations have developed the 'Our Union Court' communications platform. It will feature a designated page on both websites (still in development at this stage) and a shared Facebook page. The objectives are threefold:

- To disseminate and streamline information about the Union Court redevelopment.
- To offer commentary on matters that positively or adversely affect students in the process of the redevelopment.
- To advertise opportunities for students to give input and feedback on the Union Court redevelopment.

I would appreciate it if people like and share the Facebook page:

<https://www.facebook.com/OurUnionCourt/>

The Social Officer is developing an activation strategy that will guide ANUSA's social program in the Pop-Up Village and we continue to seek student feedback.

Students can contact me at sa.president@anu.edu.au with questions, idea or feedback.

4. Department Honoraria/Stipend

In 2016 there were changes made to the Payment Regulations to give greater support to Department Officers. The 2017 ANUSA office-bearers were successful in acquiring \$15,000 of SSAF funding per Department to assist in the facilitation of this process. I have worked with the seven Department Officers to guide them through the regulations so that members of each Collective can determine the arrangements that best suit their Department.

5. ANUSA Staff, Representatives & Volunteers

ANUSA has engaged a new Communications Officer and three Clubs Administrative Assistants. There has also been turnover of five ANUSA representatives (Education Officer, CASS Representative, CAP Representative, CECS Representative & JCOS Representative) that have occurred out of the standard annual term of office.

The success of the Association is dependent on the dedication and commitment of professional and casual staff, elected representatives, committee chairs and volunteers both current and former. As such, on behalf of the Association I would like to express our gratitude to these people who work diligently to improve the student experience for ANU undergraduates every day.

6. Student Services Amenities Fee (SSAF)

ANUSA has been allocated a sum of **1,831,536**, which included funding for shared services and programs run in collaboration with PARSAs and ANUSMs including MSL and the Clubs Council. The Association has seen sizeable growth over the last five years, with each year seeing increases in the SSAF allocation. Table 1 below provides an overview of the Association's SSAF Allocation (inclusive of shared services) from 2012 to 2017.

Table 1 Overview of ANUSA SSAF Allocation from 2012-2017

Year	SSAF Allocation (incl. shared services)	Percentage Increase from 2012	Percentage Increase from Previous Year
2017	\$1,831,536	155%	3.25%
2016	\$1,773,922	150%	9.2%
2015	\$1,624,486	137%	7.5%
2014*	\$1,511,242	128%	16.1%
2013	\$1,302,050	110%	10.1%
2012	\$1,182,095	-	-

*Note the large increase in 2014 is due to the Association being allocated \$100,000 for the procurement of Orgsync.

I would like to take this opportunity to thank Eleanor and Harry for all their work in putting together such a successful bid and in particular their efforts in the negotiation meetings with the ANU and other Student Associations. Additionally, I

would like to thank our Finance Officer Brendan for all his assistance in the preparation of the bid.

The 2017 Funding Submission can be accessed here - <http://www.anusa.com.au/your-anusa/financial-reports/>.

Capital Works

Each year a portion of SSAF funds are reserved for the purpose of Capital Works projects which enhance the student experience and are in line with the SSAF agreement. For 2017, ANUSA supported two proposals from the funds available. For reference there was \$400,000 available. These projects were:

- Additional funds to ensure that the Science Precinct redevelopment could be completed.
- Making Hancock Library a 24 hour library.

7. Student Assistance Unit

The ANUSA Student Assistance Unit (SAU) provides free support, advice and assistance to undergraduate ANU Students. University can be hard to navigate and the Student Assistance Officers are here to help. The Student Assistance Officers are professional staff, not current students, and confidentiality is assured.

You can visit the ANUSA Office Monday to Friday, 9am-5pm (no appointment required), phone: 6125 2093 or email sa.assistance@anu.edu.au. The Student Assistance Unit can help in a variety of ways, this might include information about:

- Centrelink payments, eligibility and policies;
- Bursaries and scholarships;
- University programs and services;
- Taxation; and
- Community based services.

They can also help with:

- Applying for bursaries;
- Budgeting advice;
- Free lunches and dinners for students who have any barrier to getting a healthy meal whether its physical, financial, timer pressures, etc,;
- Grocery vouchers and emergency grants;
- Completing your tax returns; and
- Referrals to appropriate services.

ANUSA SAU Statistics (December 2016)	
Student visits	3 4
Evening meal vouchers issued	0
Lunch meal vouchers issued	7
Grocery vouchers issued	2
Value of emergency grant money issued (Dec)	0
Main issues	
Academic	27
Accommodation	0

Centrelink	1
Financial difficulties	9
Mental health	0
Advocacy	0

ANUSA SAU Statistics (January 2017)	
Student visits	71
Evening meal vouchers issued	0
Lunch meal vouchers issued	0
Grocery vouchers issued	3
Value of emergency grant money issued (Jan)	0
Main issues	
Academic	44
Accommodation	8
Centrelink	8
Financial difficulties	13
Mental health	0
Advocacy	0
Employment	2
Health	4
Legal Referral	1

ANUSA SAU Statistics (March 2017)	
Student visits	156
Evening meal vouchers issued	55
Lunch meal vouchers issued	85
Grocery vouchers issued	14
Value of emergency grant money issued	\$1719.52
Main issues	
Academic	21
Accommodation	11
Centrelink	14
Financial difficulties	101
Mental health	15
Advocacy	1
Health	8

ANUSA SAU Statistics (April 2017)	
Student visits	59
Evening meal vouchers issued	34
Lunch meal vouchers issued	40
Grocery vouchers issued	3
Value of emergency grant money issued	500
Main issues	

Academic	26
Accommodation	4
Centrelink	6
Financial difficulties	25
Mental health	4
Advocacy	0
Health	2

8. Legal Service for 2016

The jointly operated ANUSA and PARSAs legal service for students and student organisations has had its busiest year to date, with the first full year of operation with two part-time lawyers. We were able to help students and student organisations address over 600 legal matters (614) during the year. About 83% of all matters were direct front line service to students. In 2015 62% of matters were student matters. This is a welcome enhancement in the provision of service to students.

The students who access the legal service are diverse and represent all areas of the university. Postgraduates slightly outnumber undergraduates at 53% of student related matters. About 55% of postgraduate student clients are coursework students and 43% are research students, with the remainder made up by combined coursework/research students. International students are strongly represented and represent around 63% of the student case load. The male to female gender ratio was around 51%/49%. Over the last 3 years the proportional gender access has varied between 52% and 48% in both directions. Students living off-campus represented around 59% of the case load. Students from all ANU colleges access the legal service and at all year levels. Most students (about 81.5%) either know about the existence of the legal service themselves, or learn about it through friend's recommendations or referrals or are repeat clients or are reached through promotional work (about 9.3%). The legal service participated in O-Week activities to promote the legal service both at the beginning of the year and mid-year. Work by ANUSA and PARSAs communications is very valuable, with posters, flyers, participation in market day and other promotions having been referred to repeatedly as a source of knowledge about the legal service.

The full report can be accessed here:

https://drive.google.com/file/d/0B_wlpwNPM8rlcXptOHJxTFFQckU/view?usp=sharing

9. Operational Plans

ANUSA has provided ongoing feedback to the operational plans for the ANU. These complement and sit under the ANU Strategic Plan released earlier this year passed by Council. The Operational Plans ANUSA has been particularly involved in have been the Academic Plan and the University Experience Plan.

These Operational Plans are tremendously significant for what the ANU will look like over the next couple of years so I request and place great weight on any feedback I receive from students. I have attached the draft Academic Plan and any feedback can be sent to me via email at sa.president@anu.edu.au.

10. 2017 Projects

To note there are a range of ongoing projects being undertaken by myself in collaboration with various other representatives or staff. A brief overview of these are outlined below, though I would encourage students to refer to SRC or CRC documents for regular updates and more detailed information or contact me via email at sa.president@anu.edu.au.

Course Representatives

I have adopted this project from my predecessor and have made some headway. For context, not all Academic Colleges have Course Representatives and not all that those who do receive support or guaranteed, structured engagement with lecturers, convenors and senior members of the Academic College. At present, the Joint Colleges of Science have the best structure in place. Consequently, I have worked with the ADE JCOS on launching a pilot support and training program for science course representatives. To note I have now completed a draft of a handbook that JCOS is happy with and a training program that they are also happy with. I will aim to organise two training sessions in Semester 1 and have explored options to financially support projects of Course Representatives as a means of ascertaining demand. I will also continue to work with other Academic Colleges on the development of similar schemes that are applicable and relevant to their College context.

I have already made representations to University Education Committee and Academic Board concerning the virtue of Course Representatives and have the support of the DVC(A) to advocate their adoption across Colleges.

College Representative Council Reform

One of my main areas of interest has been reform of the CRC. I have worked with the General Secretary on this project and will let them speak to this project. I will note my thanks to Kat for their work on this matter and that I am supportive of the proposed changes to the structure of CRC that will see it be a more proactive, useful body that has a clearer role in relation to the SRC.

Go8 Advocacy Project

A particular interest of mine has been ANU's relationship with the Group of 8. Consequently throughout December and January I communicated with the seven Presidents of the other Go8 member university student Associations/Unions. For noting the eight relevant bodies are: UWA Student Guild, University of Adelaide SRC, Monash Student Association, University of Melbourne Student Union, University of Sydney SRC, University of New South Wales SRC, University of Queensland Union and ANUSA. The seven other Presidents committed to participation in a proposed advocacy body. I developed a terms of reference which was accepted at an in-person meeting at President's Summit where I was elected the inaugural chair of the body. I have since contacted the Group of 8 organisation and successfully arranged a meeting with the Deputy CEO.

Mature Aged Students Engagement

Nick Sifniotis, the former ANUSA CECS Representative and a Mature Aged Student, and I have worked on a year long project of mine, which is improving ANUSA's engagement with undergraduate mature-aged students. Actions taken so far:

- Creation of a Mature Aged Students Committee Facebook group
- Hosting a stall on market day with a banner and mailing list sign up sheet.
- Organising an O-Week welcome evening that was well attended. It was an opportunity to advertise services available to mature aged students and get them to sign up to my mailing list. I'd like to thank the O-Week team for assisting me in the organisation of that event.
- End of term drinks
- Facilitation of a survey

I would like to thank Nick Sifniotis and Nick Blood for their advice and assistance in this work. I'm hopeful that ANUSA can meaningfully engage with an issue where we have historically been lacking.

Reference B

TREASURER'S REPORT

Harry Feng

Treasurer's AGM Report

1. ANUSA SSAF Bid 2017

In total, ANUSA will be allocated with \$1,681,536 for its operation in 2017 – a 6.8% increase from 2016. Also, ANUSA again will receive the most amount of funding among all students' associations, ANU Sport and Division of Student Life who participated in the SSAF bid.

ANUSA SSAF Bid 2017					
Items	2016 Approved	2017 request	2017 Approved	Difference	Comments
Accounting/ Bookkeeping	-	1,000	1,000	-	
ANUSA Committee Projects*	45,000	28,000	25,000	3,000	
Auditing	8,100	12,100	12,100	-	
Bank Fees	2,500	2,500	2,500	-	
BKSS Non-food*	5,000	7,000	6,000	1,000	
BKSS Food/Consumables*	20,000	20,000	20,000	-	
Bus expenses	5,000	5,000	5,000	-	
Bush Week	35,000	35,000	27,000	8,000	
College Camps	32,500	40,000	35,000	5,000	
College Representatives	18,000	12,000	7,200	4,800	
C&S Events*	18,000	30,000	21,200	8,800	
Cleaning	6,000	9,000	9,000	-	
Departments & Collectives	90,000	110,000	110,000	-	
Education Committee	10,000	10,000	7,000	3,000	
Elections	25,000	2,500	1,500	1,000	
Equipment	12,500	5,000	5,000	-	
Fees & Subscriptions	2,500	4,000	4,000	-	

IT Support and Equipment	4,000	5,500	4,000	1,500	
Leadership and Professional Development	40,000	53,000	37,500	15,500	
Legal Expenses	6,200	9,400	9,400	-	
Marketing & Communications*	68,700	32,000	32,000	-	
Meeting Expenses	2,500	2,500	2,000	500	

General Representatives Reserve	-	5,000	3,000	2,000	
NUS	20,000	20,000	12,000	8,000	
Other Employee Expense	10,000	13,000	13,000	-	
O-Week	120,000	120,000	110,000	10,000	
Printer	6,500	6,500	6,500	-	
Repairs and Maintenance	4,000	4,000	4,000	-	
Salaries and Wages - ANUSA	485,993	687,532	639,849	47,683	
Salaries and Wages - Shared*	228,495	206,283	206,283	-	
Stationary/General Supplies/Postage	4,000	3,000	3,000	-	
Student Assistance Unit Grants*	25,000	30,000	30,000	-	
Student Assistance Unit Purchases*	20,000	20,000	15,000	5,000	
Student Engagement*	53,000	59,000	44,500	14,500	
Superannuation Expenses - ANUSA	57,415	74,118	71,363	2,755	

Superannuation Expenses - Shared *	38,844	35,068	35,068	-	
Telephone	750	750	750	-	
Training	25,000	25,000	20,000	5,000	
Utilities	11,282	11,300	11,300	-	
Workers Compensation Insurance - ANUSA	4,859	6,000	6,000	-	
Workers Compensation Insurance - Shared *	2,284	3,000	3,000	-	
AICD Training		6666.67	6666.67		attributed 1/3rd each of ANUS, PARSA and ANUMed
VC Student Leadership		15000.00	10000.00		atributed 1/2 each of ANUS and PARSA
Membership Solutions Limited	-	46,856	46,856	-	half attributed PARSA
TOTALS:	\$1,573,922	\$1,765,051	\$1,681,536		

2. Vision for 2017

For 2017, as the ANUSA Treasurer, I am aiming to:

- Hold the association accountable for its financial decisions and always ensure that every decision is made in the best interests of all the members of ANUSA;
- Assist the association to achieve better long-term sustainability by exploring new revenue streams (e.g: investment options), establishing more partnerships with external organisations as well as better taking better use of the association's assets;
- Assist the association to further develop as an incorporated organisation by building a more valuable brand that is recognised both inside and outside ANU.

3. Summary of Term1 and Term2

O Week

- In total, ANUSA received external sponsorship worth \$39,204.72 from more than 70 sponsors who participated in the O week

- This includes payment for show bag inserts, Market Day Stall and sponsorship for individual events
- Besides monetary sponsorship, ANUSA also received other forms of sponsorships including marketing promotion and food;
- Friday Night Party received sponsorship for the first time.
- \$39,204.72 is the most amount of sponsorship ANUSA has received in O Week

Long Term Sponsorship – Murrays Coach

ANUSA's 2017 agreement with Murrays has been finalised and signed. Key highlights are:

- Guaranteed \$30 ticket with free 6th trip
- 1.8% commission for every ticket bought with ANUSA's link (estimated annual income for ANUSA: \$6,000)
- A certain amount of free tickets might be offered to ANUSA as bonus
- Mid-year performance review will be conducted
- In return, ANUSA will offer social medial promotion (Facebook and website)

ANUSA Sponsorship and Commercial Development Working Group

After open application process, a new small working group has been established with the purpose to explore new opportunities that will benefit ANUSA and its members. Inspired by the business opportunity report produced by the consulting firm – One10 that ANUSA engaged at the end of last year, the working group will focus on four main areas:

- 1) Solution to the shortage of end-of-trip facilities;
- 2) "Groupon" style discount for ANU students;
- 3) Business venture;
- 4) Bush week sponsorship expansion.

Due to the limited amount of time left until the end of the academic year, the working group is aiming to provide business case plans for 1), 3) and put 2),4) into actions. However, should conditions allow, the working group will also initiate pilot projects for 1) and 3).

4. YTD Profit-Loss Report (1.12.2016 – 8.5.2017)

Profit & Loss
The Australian National University Students' Association
Incorporated
1 December 2016 to 8 May 2017

8 May 17

Income

Bookshop Commission	\$1,032.79
Sales - BKSS	\$2,598.13
Sponsorship - ANU	\$13,000.00
Sponsorship - External	\$39,204.72
SSAF Allocation	\$1,419,860.30

Ticket/Event Sales - First Year Camps (FYC)	\$16,435.32
Ticket/Event Sales - O Week	\$115,557.33
Total Income	\$1,607,688.59
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Less Cost of Sales	
BKSS Food/Consumables	\$6,186.96
Cost of Books Sold	\$144.73
Total Cost of Sales	\$6,331.69
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Gross Profit	\$1,601,356.90
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Plus Other Income	
Interest	\$313.57
Miscellaneous (Sundry) Income	-\$6,208.47
Total Other Income	-\$5,894.90
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Less Operating Expenses	
Accounting/Bookkeeping - Xero	\$409.10
Administration Expenses	\$367.50
Auditing	\$60.00
Bank Fees with GST	\$613.98
Bank Fees without GST	\$80.07
BKSS Non-food	\$750.08
Bus expenses	\$2,503.79
Bush Week - Events	\$2,000.00
C&S Training and events	\$22.00
Cleaning	\$1,054.24
Committee projects - General	\$70.91
Committee projects - Mental Health	\$21.24
Consultancy	-\$3,723.18
Departments & Collectives	\$49,772.36
Education Committee	\$666.47
First Year Camps	\$53,950.14
College Representatives	\$800.27
Fees & Subscriptions	\$2,664.63
Grants and Affiliations Committee	\$13,505.26
Honoraria	\$1,000.00
Leadership and Professional Development	\$3,970.00
Legal Expenses	\$3,364.73
Marketing & Communications - Advertising	\$676.23
Marketing & Communications - Diary	\$9,572.73
Marketing & Communications - Merchandise	\$456.75
Marketing & Communications - Printing	\$1,537.08
Marketing & Communications - Software Subs	\$2,712.47
Marketing & Communications - Video	\$7,288.67
Marketing & Communications - Website	\$117.95
Meeting Expenses	\$559.43
NUS	\$723.57
Other Employee Expense	\$8,145.11
O-Week Events	\$227,139.46
O-Week Merchandise	\$9,363.00
Printer	\$2,380.35

Recruitment	\$9,519.12
Salaries and Wages	\$303,879.11
Staff Amenities	\$115.00
Staff Development	\$980.33
Stationery/General Supplies/Postage	\$795.93
Student Assistance Unit Grants - Emergency	\$3,039.46
Student Assistance Unit Purchases - Food Aid	\$1,128.00
Student Engagement	\$1,329.54
Superannuation Expense	\$38,864.92
Telephone	\$56.35
Training	-\$324.54
Utilities	-\$1,650.95
Workers Compensation Insurance	\$3,868.51
Total Operating Expenses	\$766,197.17
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Net Profit	\$829,264.83
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DISCUSSION ITEMS / MOTIONS ON NOTICE

Motion 1: That the duly audited Annual Financial Statement be accepted.

Moved: Harry Feng
Seconded: James Connolly

[See Attached Annual Financial Statement for supporting documentation for Motion 1]

Motion 2: “That the Association amend the Electoral Regulations section 2.5.1 to add the following:

“*For the duration of the Union Court Redevelopment project, “Melville Hall Student Space” shall be substituted for “Union Court precinct” until Union Court is operational for day to day activities. Should this occur, “Melville Hall Student Space” shall revert to “Union Court precinct” and this clause will cease to have affect.

Therefore section 2.5.1 shall read:

On each of the four Teaching Days upon which the Annual Elections are held, at least 5 hours of polling must be conducted in the Union Court precinct*. The Returning Officer or their nominee must ensure procedures are in place to enable ordinary members of the Association to cast their vote in the Union Court precinct at these times.

*For the duration of the Union Court Redevelopment project, “Melville Hall Student Space” shall be substituted for “Union Court precinct” until the completion of the Union Court Redevelopment or the Pop-up Village is demolished, whichever most convenient. Should this occur, “Melville Hall Student Space” shall revert to “Union Court precinct” and this clause will cease to have affect.

Moved: Kat Reed
Second: James Connolly

Motion 3: “That the Association repeal the existing Schedule B - Exclusion Zones to the Electoral Regulations, and move to adopt the proposed new Schedule B as presented in Appendix 1.

Moved: Kat Reed
Second: James Connolly

[See Appendix A for supporting documentation for Motions 3]

Appendix A

See below supporting documentation in relation to Motion 1:

Proposed Schedule B to the Electoral Regulations

SCHEDULE B – EXCLUSION ZONES

Section 3.1.3 provides that it is an offence to actively canvass votes within the areas specified in Schedule B to these Regulations.

“The map below sets out the specified areas for the purposes of section 3.1.3. Areas shaded are to be deemed ‘exclusion zones’.

“For the avoidance of doubt, the following areas are ‘exclusion zones’:

1. The Pop Up Village;
2. The ANUSA & PARSA Space;
3. The Melville Hall Student Space;
4. The Copland precinct;
5. The Chifley Library & associated walkway;

“Campaigners are permitted to campaign in all other areas.


