



AGENDA – ANUSA ORDINARY GENERAL MEETING (OGM) 2 2022

Wednesday, 10 August 2022 6:15pm, Zoom (with in-person option in the Graneek Room)

Join Zoom Meeting
https://anu.zoom.us/j/89960621848?pwd=eEhRUEs1TWZJeXoyc2IwblM2QU5XZz09

Meeting ID: 899 6062 1848

Password: 445422

Item 1: Meeting Opens and Apologies Meeting opened: 6:27pm

- 1.1 Acknowledgement of Country
- 1.2 Apologies
- 1.3 Chair outlines standing orders for the meeting (please also see the following:

https://anusa.com.au/pageassets/about/meetings/ANUSA-Standing-Orders-Guide.pdf)

1.4 Declaration of conflicts of interest

Item 2: Passing the previous meetings minutes

2.1 Passing OGM 1, 2022 minutes

Mover: Luke Seconder: Freya

Motion passes

Item 3: Reports

- 3.1 Treasurer's report (J. Ryan) [Reference A]
- expenditure report, personal projects
- projected to spend more than SSAF projections, namely student assistance grants, BKSS consumables, salaries → expanding of services,
- amending the budget again in this OGM
- half of SSAF bid has been allocated, alongside with woroni and observer
- deficit without potential income is \$402,000 will probably end up being closer to \$100,000

- not worried, SSAF situation will change (PARSA not getting funding next year), hopefully we can have a bigger bid than this year
- Questions
- Freya: do you think we can get everything left behind from PARSA?
- Jaya: pass onto Christian, he has been doing negotiations
- Christian: realm of possibility but still too early to say. negotitations always run late into the year so it will be a while

Mover: Phi Seconder: Aarfa

Motion to accept report passes

Item 4: Motions on notice

Motion 4.1: ANUSA Budget

ANUSA approves the 2022 Budget [Reference B].

Mover: Jaya Ryan

- line items to increase student assistance grants, BKSS consumables, bus expenses (mostly due to inflation), O-Week expense we missed → total increase of \$56,000
- no cuts, wouldn't do that

Seconder: Christian

Motion passes

Motion 4.2: Clubs Regulations Omnibus Corrections and Changes

Part A

<u>Preamble</u>: This was already the policy before, and I didn't include it when editing the policy. I think this is very important for keeping ANUSA clubs accessible to students, particularly as we fund clubs with grants anyways. There are lots of funding streams for clubs that aren't membership, so we should keep financial accessibility as a priority. I've also added an equity membership requirement, which is mostly in line with the previously approved equity ticketing.

Motion: Add a new subpoint to 17.6 Membership, stating:

17.6.2. No club may charge any ANU student more than 20 dollars for membership. Clubs that charge for membership should also have equity membership options in line with the equity ticketing policy in this regulation.

Part B

<u>Preamble</u>: We already provide resources for clubs to put 'Funded by SSAF' stickers on event graphics, but this would be enshrining it into the Funding requirements. Obviously, we would have to allow for leeway with this as we fund most grants retrospectively and not all clubs are sure if they will be applying for grants or not - however, in most cases where the executive are budgeting well, they should know if they will be applying for a grant or not. Most groups that supply money require some kind of logo

inclusion on advertising - this is in line with SEEF here at the ANU and other student unions' expectations of their clubs across Australia.

I think that this is particularly important as my main goal in adding this isn't to advertise ANUSA. The main goal is to increase awareness amongst students of where their Student Services and Amenities Fee (SSAF) money is going. There are a lot of misconceptions - many students don't realise that clubs are funded by ANUSA and not the ANU, for example. Many more students don't realise that ANUSA doesn't get (anywhere close to) 100% of the SSAF pool. By making students aware of the fact that their clubs' funding is from their student union, and from student money, the goal is to make students think more about where their money is going and where they want it to go. This is very important for making sure that SSAF is spent in a transparent and student-focused way.

Motion: Add a new subpoint to 21.4. Event eligibility, stating:

21.4.11 All advertising for any event where using a grant is intended may be required to include a logo from ANUSA, as provided by the Clubs Officer.

Moved: Phoenix O'Neill Seconded: Christian

- Phi:
- Part A:
 - adding something missed, used to be in clubs rules but has been missed
 - intend to fund clubs to allows for students to do things, limit is being re-added for accessibility
- Part B:
 - funded by SSAF sticker to add
 - students don't know where their SSAF goes, long way to promoting awareness
 - grants are retrospective clubs may not apply for a grant and run over costs, if they haven't used funded for SSAF may not be able to get grant (probably won't be too strict
- Christian: simple changes, Phi is not perfect
- Ouestions:
 - Max: text only advertising, how do we say it's funded by SSAF?
 - Phi: not covered by motions technically because there is no graphic, can look into funded by SSAF info to add
 - Isha: would be awesome to get a transparent logo sent out to all clubs
 - Phi: link takes you to canva, can be taken from there.
- Against (Sam Thomas): A lot of people don't like paying SSAF, probably different for people in the room, disagree with ANUSA's allocation of SSAF. Worried that the sticker would open them up to scrutiny. Different to sponsored money,
- For (Phi): voted to pass budget including clubs budget line. Different from ANUSA coming under scrutiny, if someone does dislike it, Phi would be the one who technically approves it so it would be passed on to them. If a standard member of association doesn't like SSAF can technically resign from ANUSA
- For (Grace H): there are people who don't understand SSAF/don't like it politically, if people have a problem, this is a way from people to understand it. if people object, it's an object to student union
- Against (Sam): If ANUSA allocates the money, why should me or my members risk being harassed by people who don't like SSAF, hard to realistically forward onto Phi

Item 5: Other Business

Motion 5.1 Corrections to spelling and numbering

- 1. The meeting authorises the General Secretary to make non-substantive corrections to errors in numbering and spelling in the regulations of the Association.
- 2. the General Secretary must provide tracked versions of corrections made to regulations to any member of the Association upon request.

Moved: Christian Flynn

Seconded: Phi

- Christian: simple, regs not constitution, give Ben the ability to fix errors with tracked changes. will be available on reques
- Phi: Made error in clubs regs, would hate to pass a motion each time we need to fix spelling

Motion passes

Motion 5.2 Education Officer to advocate for open meetings

This is a motion that was unanimously passed at the Education Committee Meeting today. This motion ensures that the Education Officer of ANUSA has a mandate to demand the university engage in open and transparent discussions with all students not just elected officials.

Motion:

- 1. The General Meeting compels the Education Officer to advocate for open, transparent meetings with students whenever the Education Officer meets with management.
- 2. It is ANUSA's position that only meeting with elected representatives is a political strategy to contain student discontent about the cuts.

Mover: Luke Harrison Seconder: Charlotte

- Luke:
 - open and transparent communications between ANU/CASS and Ed
 - want Ed officer to be privvy to these convos
 - Charlotte: as someone who also meets a lot, they use a lot of those meetings to hide things from student body
- For (Isha): amazing the number of things that happen
- For (Luke): deliberate political strategy to ignore these requests and hide behind closed doors,

Motion: Passes

Item 6: Meeting Close Closed: 6:51pm

Expected Close of Meeting: 7:30pm

Released: 8 August 2022 by Ben Yates

The next general meeting of ANUSA is the Ordinary General Meeting (OGM) 3 on 5 October at 6.15pm, on Zoom and in the Graneek Room, Chifley Library.

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<u>Treasurer Report OGM 2</u> Jaya Ryan

Executive Summary

- 1. Introduction
- 2. Expenditure Report
- 3. Revised Budget

1. Introduction

Hi everyone, I'm going to keep this report relatively short as I'd like to dedicate my reports at general meetings from now on to just discussing our expenditure and the budget (if you would like an update on my personal projects and other work as Treasurer, look to the report I presented at SRC 5 last week). As always, if you have any questions or concerns about ANUSA's finances you can contact me at sa.treasurer@anu.edu.au.

2. Expenditure Report

As most of you are aware by now, ANUSA is currently projected to run a deficit this year. This is due to significant overspends in a few line items due to a growth in student demand; namely, Student Assistance Grants (where we have spent \$197,000 from a projected annual spend of \$80,000) and BKSS consumables (where we have spent \$36,000 from a projected annual spend of \$24,500). I originally raised the budget for both line items at earlier general meetings to accommodate this spending. However even those increases are now unlikely to be enough for our grants, which is why I am increasing the budget for this and other line items again at this meeting (see Section 3 for more details).

At the AGM I estimated that based off our allocated SSAF funding and our projected spending there was a ~\$508,000 gap in our budget, which if not made up for would come out of our reserves at the end of the year. Since then, our Semester 1 bid for the SSAF reserve fund was successful (\$162,000), and we have also made some income from Bush Week (amount pending). Taking into account the increased spending in our budget at this OGM (\$56,290.40) puts our end of year deficit to ~\$402,000. We have two points this year where we will generate more income, chiefly once the Semester 2 SSAF reserve fund is released at the end of the year, as well as ticket sales from Friday Night Party. However, even taking that into account, we are still likely to end the year with some form of low six figure budget deficit.

While this caused me a lot of concern earlier in the year, I am now content with it as the SSAF situation is likely to change significantly going forward into next year (caused by the defunding of PARSA). If the SSAF situation was the same next year I would be much more concerned, as though our reserves are significant, we cannot indefinitely run a \$100,000 plus budget deficit every year. I don't know what our SSAF allocation will look like next year or how much of an

increase in student demand we will see to our services once PARSA stops receiving SSAF funding, but I am hopeful that this turmoil will create an opportunity for us to close this gap in our budget. If, after next year, we continue to run a significant deficit then we should be very concerned. If that happens, we will need to either focus our campaign efforts on getting more of the SSAF pool to recover this deficit, or we will need to make tough decisions about how our funding is allocated. We cannot factor in a deficit into our budget every year and burn through our reserves, though it may benefit students in the short term that will only harm future ANU students who will have to make do with a smaller reserve fund in times of crisis.

For the profit and loss report below instead of just presenting our year to date spending for this year, I've done so for the previous three years as well, just to illustrate how we are spending in comparison to other years. Also note for the analysis above I haven't factored in the ~\$269,000 set aside for Night Café capital expenditure, however as this is a one time expense I didn't think it was helpful for a discussion about increased costs that ANUSA would have to bear every year.

Profit & Loss

The Australian National University Students' Association Incorporated

1 December 2021 to 31 August 2022

	31 Aug 22	31 Aug 21	31 Aug 20	31 Aug 19
Income				
Additional ANUSA Funding from ANU	\$0.00	\$125,000.00	\$0.00	\$0.00
SSAF Allocation	\$1,232,000.00	\$1,642,550.00	\$1,961,622.00	\$1,302,376.09
Unspent SSAF	\$0.00	\$269,433.70	\$0.00	\$0.00
Total Income	\$1,232,000.00	\$2,036,983.70	\$1,961,622.00	\$1,302,376.09
Gross Profit	\$1,232,000.00	\$2,036,983.70	\$1,961,622.00	\$1,302,376.09
Gross Profit	\$1,232,000.00	\$2,036,983.70	\$1,961,622.00	\$1,302,376.09
Gross Profit Less Operating Expenses	\$1,232,000.00	\$2,036,983.70	\$1,961,622.00	\$1,302,376.09
Less Operating	\$1,232,000.00 \$994.26	\$2,036,983.70 \$773.87	\$1,961,622.00 \$767.07	\$1,302,376.09 \$24,208.69
Less Operating Expenses Accounting/Bookkee				
Less Operating Expenses Accounting/Bookkee ping - Xero	\$994.26	\$773.87	\$767.07	\$24,208.69

College Representatives	\$0.00	\$0.00	\$604.62	\$260.33
Departments & Collectives	\$81,227.30	\$67,478.51	\$70,000.00	\$75,842.21
Education Committee	\$431.43	\$370.50	\$0.00	\$1,853.55
Elections	\$0.00	\$0.00	\$0.00	\$106.68
Fees & Subscriptions	\$34,275.87	\$1,542.42	\$1,663.26	\$2,441.85
Friday Night Party Expenses	\$40,000.00	\$0.00	\$0.00	\$0.00
General Representatives Reserve	\$0.00	\$148.58	\$70.00	\$1,464.14
Health & Wellbeing Co-ordinator - ANUSA Contribution	\$0.00	\$0.00	\$0.00	\$120,477.00
IT Support & Equipment	\$174.54	\$5,780.40	\$5,118.25	\$348.48
Leadership and Professional Development	\$19,638.38	\$24,254.16	\$20,964.71	\$23,470.34
Meeting Expenses	\$1,332.64	\$772.86	\$101.32	\$1,986.72
Membership Solutions Limited	\$0.00	\$12,569.37	\$0.00	\$0.00
NAIDOC Week	\$0.00	\$0.00	\$0.00	\$16,943.15
NUS	\$0.00	\$10,000.00	\$4,652.15	\$4,087.74
Printer	\$1,027.47	\$800.39	\$1,337.90	\$4,048.96
Skill Up	\$0.00	\$0.00	\$0.00	\$4,140.90
Sponsorship - Canberra RCC	\$0.00	\$0.00	\$29,492.04	\$43,058.37
Stationery/General Supplies/Postage	\$711.70	\$1,520.50	\$526.65	\$2,225.71
Student Engagement	\$6,521.14	\$17,723.96	\$241.45	\$8,741.04
Telephone	\$0.00	\$0.00	\$0.00	\$220.61
Training	\$0.00	\$0.00	\$827.27	\$125.45
Universal Lunch Hour	\$0.00	\$0.00	\$0.00	\$2,374.54
Utilities	\$1,308.25	\$2,896.73	\$1,733.13	\$1,569.35
Workers Compensation Insurance	\$16,682.45	\$24,089.83	\$21,037.31	\$8,963.94

ANUSA Committee Projects				
Committee projects - General	\$94.95	\$259.09	\$0.00	\$1,495.01
Total ANUSA Committee Projects	\$94.95	\$259.09	\$0.00	\$1,495.01
Bank Fees				
Bank Fees with GST	\$226.07	\$424.54	\$309.95	\$496.99
Bank Fees without GST	\$489.62	\$532.99	\$767.22	\$588.59
Total Bank Fees	\$715.69	\$957.53	\$1,077.17	\$1,085.58
BKSS				
BKSS - Asset purchases	\$499.09	\$0.00	\$0.00	\$0.00
BKSS Food/Consumables	\$36,225.64	\$5,329.35	\$8,271.30	\$19,602.14
BKSS Non-food	\$12,883.21	\$8,196.85	\$2,296.49	\$5,892.43
Total BKSS	\$49,607.94	\$13,526.20	\$10,567.79	\$25,494.57
Bush Week				
Bush Week - Events	\$9,250.11	\$24,528.58	\$6,907.14	\$25,445.67
Bush Week Food purchases	\$0.00	\$0.00	\$0.00	\$2,150.88
Bush Week General expenses	\$0.00	\$0.00	\$0.00	\$334.36
Bush Week Merchandise	\$0.00	\$0.00	\$0.00	\$4,595.80
Total Bush Week	\$9,250.11	\$24,528.58	\$6,907.14	\$32,526.71
C&S Training & Events				
C&S Events	\$0.00	\$0.00	\$0.00	\$472.28
C&S Training and events	\$0.00	\$190.91	\$0.00	\$0.00

Total C&S Training & Events	\$0.00	\$190.91	\$0.00	\$472.28
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Clubs Council and				
Club Funding	\$49,692.87	\$43,450.96	\$16,293.75	\$0.00
Clubs Council Grants Committee	\$0.00	\$0.00	\$0.00	\$106,574.35
Total Clubs Council and Clubs Grants	\$49,692.87	\$43,450.96	\$16,293.75	\$106,574.35
College Camps				
First Year Camps	\$0.00	\$0.00	\$0.00	\$5,553.18
Total College Camps	\$0.00	\$0.00	\$0.00	\$5,553.18
Consultancy				
Consultancy	\$0.00	\$2,655.00	\$8,900.00	\$42,832.92
Legal Expenses	\$10,213.25	\$6,592.89	\$4,537.49	\$6,760.67
Total Consultancy	\$10,213.25	\$9,247.89	\$13,437.49	\$49,593.59
Equipment				
Equipment Expense	\$3,594.39	\$99.09	\$1,143.57	-\$751.60
Total Equipment	\$3,594.39	\$99.09	\$1,143.57	-\$751.60
Marketing & Comn	nunications			
Marketing & Communications - Advertising	\$982.48	\$43.41	\$1,498.37	\$2,234.05
Marketing & Communications - Diary	\$90.00	\$0.00	\$6,126.40	\$7,024.20
Marketing & Communications - Merchandise	\$0.00	\$0.00	\$0.00	\$620.26
Marketing & Communications - Printing	\$4,613.57	\$8,254.23	\$15,727.06	\$3,343.44

Marketing & Communications - Software Subs	\$18,612.73	\$172.24	\$2,094.04	\$2,329.18
Total Marketing & Communications	\$24,298.78	\$8,469.88	\$25,445.87	\$15,551.13
Other Employee Expenses				
Other Employee Expense	\$5,095.17	\$6,981.76	\$3,075.81	\$7,538.06
Staff Amenities	\$112.07	\$654.92	\$73.52	\$129.52
Total Other Employee Expenses	\$5,207.24	\$7,636.68	\$3,149.33	\$7,667.58
O-Week				
O-Week Events	\$41,608.75	\$55,108.30	\$251,521.31	\$206,155.17
O-Week Food purchases	\$479.63	\$0.00	\$405.66	\$3,480.07
O-Week General expenses	\$1,169.43	\$297.00	\$0.00	\$2,609.56
O-Week Merchandise	\$8,640.00	\$0.00	\$8,705.00	\$9,280.50
Total O-Week	\$51,897.81	\$55,405.30	\$260,631.97	\$221,525.30
Salary and Wages				
	\$0.00	\$0.00	\$0.00	\$3,871.19
Wages Department -	\$0.00 \$52,082.54	\$0.00 \$54,710.43	\$0.00 \$49,561.25	\$3,871.19 \$48,896.00
Wages Department - Honoraria Department -				
Wages Department - Honoraria Department - Stipends Department -	\$52,082.54	\$54,710.43	\$49,561.25	\$48,896.00
Wages Department - Honoraria Department - Stipends Department - Superannuation	\$52,082.54 \$6,850.80	\$54,710.43 \$5,172.39	\$49,561.25 \$4,684.54	\$48,896.00 \$2,115.72
Wages Department - Honoraria Department - Stipends Department - Superannuation Honoraria Salaries and	\$52,082.54 \$6,850.80 \$3,480.00	\$54,710.43 \$5,172.39 \$2,000.00	\$49,561.25 \$4,684.54 \$1,285.00	\$48,896.00 \$2,115.72 -\$5,999.99
Department - Honoraria Department - Stipends Department - Superannuation Honoraria Salaries and Wages Salaries and Wages - ANUSA	\$52,082.54 \$6,850.80 \$3,480.00 \$578,767.18	\$54,710.43 \$5,172.39 \$2,000.00 \$508,254.79	\$49,561.25 \$4,684.54 \$1,285.00 \$475,409.25	\$48,896.00 \$2,115.72 -\$5,999.99 \$646,348.56

Superannuation Expense	\$99,977.71	\$82,579.98	\$77,670.29	\$87,873.82
Superannuation Expense - ANUSA Exec	\$7,696.18	\$11,288.54	\$11,054.02	\$0.00
Superannuation Expense - BKSS	\$2,281.69	\$3,789.83	\$2,960.44	\$0.00
Superannuation Expense - Event Coordinators	\$1,510.04	\$1,926.45	\$2,240.82	\$0.00
Total Salary and Wages	\$930,850.54	\$844,892.33	\$798,051.94	\$783,105.30
Student Assistand	e Team Grants			
Student Assistance Team Grants	\$197,430.37	\$66,325.01	\$10,044.13	\$14,815.43
Total Student Assistance Team Grants	\$197,430.37	\$66,325.01	\$10,044.13	\$14,815.43
Student Assistance	e Team Purchases			
SAT Purchases - Grocery Vouchers	\$19,000.00	\$9,759.38	\$6,298.30	\$10,302.50
SAT Purchases - Pantry/Other	\$0.00	\$0.00	\$0.00	\$6,621.27
SAT Purchases - Student Meals	\$0.00	\$0.00	\$0.00	\$919.18
SAT Purchases - Student Meals & Others	\$12,174.91	\$2,712.66	\$2,144.79	\$0.00
Total Student Assistance Team Purchases	\$31,174.91	\$12,472.04	\$8,443.09	\$17,842.95
Total Operating Expenses	\$1,585,628.15	\$1,310,038.90	\$1,332,838.33	\$1,658,534.83
Operating Profit	-\$353,628.15	\$726,944.80	\$628,783.67	-\$356,158.74
Non-operating Income				
Bus hire revenue	\$454.55	\$0.00	\$0.00	\$0.00

Bush-Week Income	\$7,318.18	\$2,750.00	\$0.00	\$0.00
Interest Income	\$4,660.75	\$1,355.14	\$14,949.81	\$40,491.82
Miscellaneous (Sundry) Income	\$10,371.74	\$12,133.20	\$62,500.00	\$921.15
Other Grant Funding	\$20,715.76	\$93,606.16	\$650,000.00	\$0.00
O-Week Income	\$17,455.14	\$17,825.90	\$0.00	\$0.00
Sales - BKSS	\$0.01	\$199.34	\$578.12	\$3,301.54
Sponsorship - External	\$0.00	\$0.00	\$5,250.00	\$79,956.51
Sponsorship - O-Week	\$0.00	\$0.00	\$15,727.27	\$0.00
Ticket/Event Sales - Bush Week	\$2,120.02	\$1,077.04	\$0.00	\$4,200.62
Ticket/Event Sales - First Year Camps (FYC)	\$0.00	\$0.00	\$0.00	\$186.36
Ticket/Event Sales - O Week	\$5,347.00	\$1,260.83	\$127,067.75	\$121,622.91
Ticket/Event Sales - Others	\$0.00	\$5.45	\$5,870.51	\$0.00
Total Non-operating Income	\$68,443.15	\$130,213.06	\$881,943.46	\$250,680.91

Non-operating Expenses

Emergency Student Bursaries

Salaries and Wages - Non SSAF \$0.00

Bad debts expense	\$0.00	\$0.00	\$0.00	\$1,136.36
Depreciation	\$0.00	\$0.00	\$0.00	\$22,849.05
Events Non-SSAF	\$0.00	\$0.00	\$1,089.89	\$8,639.08
Loss on Sale of Assets	\$0.00	-\$15,272.73	\$0.00	\$0.00
Parental Leave payable	\$0.00	\$0.00	-\$4,523.40	\$0.00
Provison for Leave	\$0.00	\$0.00	\$0.00	\$275.52

\$2,955.42

\$11,340.58

\$0.00

Net Profit	-\$286,805.00	\$779,105.19	\$977,962.21	-\$138,377.84
Total Non-operating Expenses	\$1,620.00	\$78,052.67	\$532,764.92	\$32,900.01
Total Non SSAF	\$1,620.00	\$78,052.67	\$532,764.92	\$32,900.01
Total Emergency Student Bursaries	\$1,620.00	\$93,325.40	\$536,198.43	\$0.00
Superannuation - Non SSAF	\$0.00	\$0.00	\$1,077.35	\$0.00
Student Assistance Team Grants - COVID-19	\$1,620.00	\$73,619.98	\$476,280.50	\$0.00
SAT Purchases - Grocery Vouchers COVID-19	\$0.00	\$16,750.00	\$47,500.00	\$0.00

3. Revised Budget

There are only a few increases to our budget at this OGM, which will ultimately raise our overall spending for the year to \$2,514,606.59. These are an increase of \$50,000 to Student Assistance Grants, \$2,500 to BKSS non-consumables, \$1,000 to bus expenses, and \$2,790.40 for O-Week. The increase to O-Week was from us discovering an invoice from the beginning of this year we had yet to pay (though even with the increase O-Week will be below budget from our initial projected spending), the rest of the increases are caused by a combination of increased student demand and inflation. See Reference B in the agenda for this meeting for the full revised budget.

Reference B

ANUSA Budget

Operating Expenses	
Accounting and Bookkeeping	\$1,500.00
ANUSA Committee Projects	\$500.00
Auditing	\$10,000.00
Bank Fees	\$2,000.00
BKSS Consumables	\$56,000.00
BKSS Non-Consumables	\$13,500.00
Bus Expenses	\$6,000.00
Bush Week	\$23,000.00
Cleaning	\$13,000.00
Clubs Funding & Council	\$155,000.00
Clubs Training & Events	\$20,000.00
College Representatives	\$3,000.00
Consultancy & Legal Expenses	\$30,000.00
Departments & Collectives	\$110,000.00
Education Committee	\$6,000.00
Elections	\$200.00
Equipment	\$5,500.00
Fees & Subscriptions	\$35,000.00
General Representative Projects	\$4,000.00
IT Support & Equipment	\$7,500.00
Leadership & Professional Development	\$25,000.00
Marketing & Communications	\$5,000.00
Meeting Expenses	\$1,000.00
NUS	\$10,000.00
O-Week	\$29,095.67
Friday Night Party	\$80,000.00
Other Employee Expenses	\$12,000.00

Printer	\$5,500.00
Replacement & Maintenance	\$3,000.00
Salaries and Wages/Workers' Compensation Insurance	\$1,449,910.92
Skill Up	\$10,000.00
Stationery/General Supplies/Postage	\$4,000.00
Student Assistance Grants	\$300,000.00
Student Assistance Purchases	\$40,000.00
Student Engagement	\$25,000.00
Telephone	\$400.00
Utilities	\$13,000.00
ANUSA Business Expenses (Night Cafe)	\$268,720.00

Total Operating Expenses	\$2,783,326.59
Total Operating Expenses Without Night Cafe	\$2,514,606.59